



Eastern Insurance Holdings, Inc.
Eastern Alliance Insurance Group
Eastern Life & Health Insurance Company
Employers Alliance, Inc.

May 14th, 2010

Bureau of Workers' Compensation
Health and Safety Division
1171 South Cameron Street
Harrisburg, PA 17104

To Whom It May Concern:

I am writing this letter on behalf of Cera-Met. I have been providing risk management support to Cera-Met since they separated from Alcoa. As a person responsible for ensuring that employers provide a safe workplace for all employees from a workers compensation standpoint, I have to say that working with Cera-Met is a true pleasure. With that said, they would be an excellent candidate for the Governor's Award for Safety Excellence.

Cera-Met management has been open minded to any and all recommendations I have made during the past three years. Additionally, they are continually contacting me as a resource and utilizing my services for training, process improvements and other risk management services. I could only wish most other clients I service would be as supportive to employee safety.

From an insurance company prospective, Cera-Met is a dream account. Entering into the 2009 policy year, they are at a .940 EMR and is projected to fall significantly over the next 2 years. In additions, during our 2007 policy year, we experienced a 16% loss ratio with Cera-Met which is excellent. In the 2008 policy year, the loss ratio dropped to 4 % which is amazing for any industry, especially a high hazard industry such as a foundry. This is yet another example of the on-going efforts being put forth by the management and employees.

Based on my experience in safety as well as with this fine company, I strongly encourage you to consider Cera-Met for this most prestigious award. The vision of the company always involves improved safety, employee involvement and elimination of hazards. I am sure you would not be disappointed with the selection if you choose Cera-Met for one of your GASE winners.

Best Regards,

Barry L. Houck, CSP
Sr. Risk Management Consultant

It must not be assumed that every unsafe condition or procedure has been covered in our visit. Our visits are intended to assist management. They do not include the identification of every possible loss potential, violation of law, code, statute or regulation, and are not a substitute for the establishment of risk management programs by your management.